

FLAT RATE FREIGHT

Effective on Orders Shipping After April 1, 2025



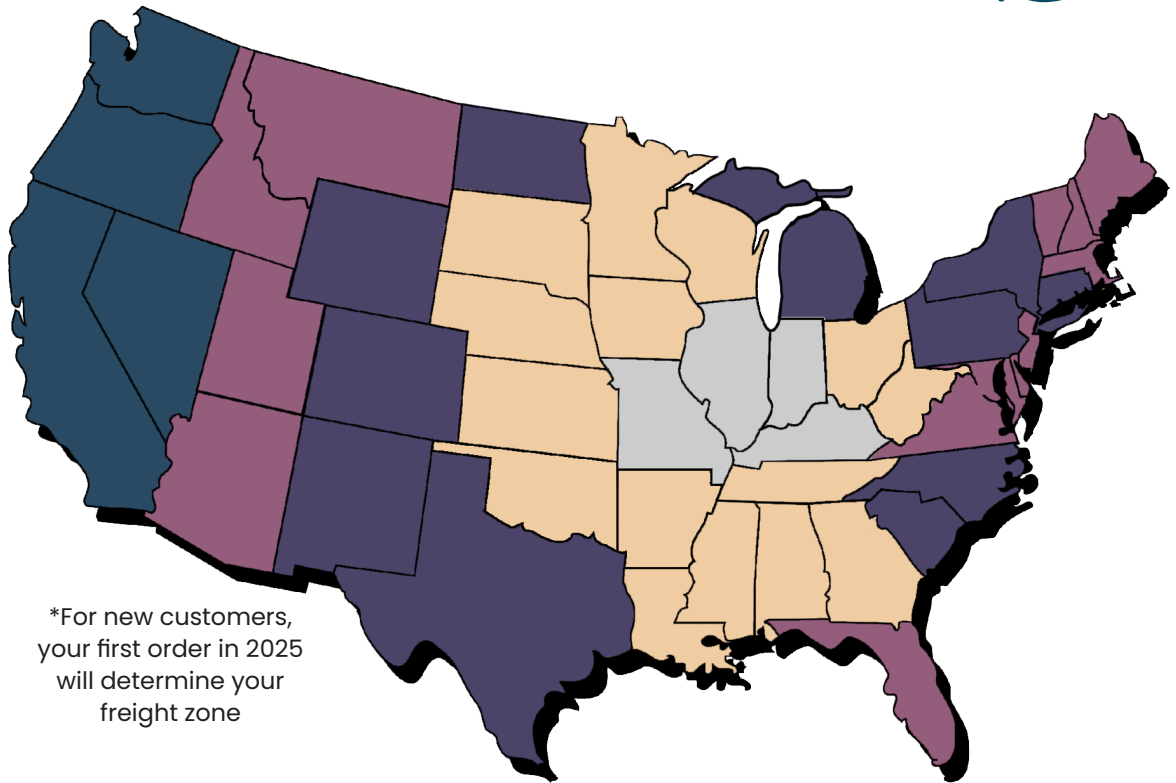
- Zone 1**
- Indiana
 - Illinois
 - Missouri
 - Kentucky

- Zone 2**
- South Dakota
 - Nebraska
 - Kansas
 - Oklahoma
 - Minnesota
 - Iowa
 - Arkansas
 - Louisiana
 - Wisconsin
 - Mississippi
 - Alabama
 - Georgia
 - Ohio
 - West Virginia
 - Tennessee

- Zone 3**
- Wyoming
 - Colorado
 - New Mexico
 - Texas
 - North Dakota
 - South Carolina
 - North Carolina
 - Pennsylvania
 - New York
 - Connecticut
 - Michigan

- Zone 4**
- Idaho
 - Montana
 - Vermont
 - Arizona
 - Florida
 - Virginia
 - Maine
 - Massachusetts
 - New Hampshire
 - Vermont
 - New Jersey
 - District of Columbia
 - Rhode Island
 - Maryland

- Zone 5**
- Washington
 - Oregon
 - California
 - Nevada



*For new customers, your first order in 2025 will determine your freight zone

2024 Shipped Sales Total = 2025 Freight Level

Sales Total	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Over \$50,000	7.75%	8.75%	9.25%	10.75%	12.00%
\$20,000 - \$49,000	8.75%	9.75%	11.50%	12.50%	13.50%
\$15,000 - \$19,999	9.75%	11.50%	12.50%	13.50%	14.50%
\$10,000 - \$14,999	11.50%	12.50%	13.50%	14.50%	15.75%
\$7,500 - \$9,999	12.50%	13.50%	14.50%	15.75%	17.00%
\$5,000 - \$7,499	13.00%	14.00%	15.00%	17.00%	18.00%
\$2,500 - \$4,999	13.50%	14.50%	15.75%	17.00%	18.00%
\$1,000 - \$2,499	14.00%	15.00%	16.50%	18.00%	18.00%
\$100 - \$999	15.00%	16.00%	18.00%	18.00%	18.00%

- Please note, any order that ships after April 1st will have the rates applied
- Rates apply to Best & Cheapest Ground (FedEx Ground or UPS Ground) & Truckline orders only
- Fixed Rates listed apply to first order shipment and subsequent, if any, backorders
- Rates apply only to lower 48 states; Alaska, Hawaii, & all international rates charged are actual
- Premium Freight requests (Next Day, 2nd Day, US Parcel Post, etc.) will ship at actual rates
- Special requests—Inside Delivery, Lift Gate, etc.—will be charged at actual rates on top of fixed rate
- Customers shipped sales total in 2024 (1/1/24- 12/31/24) will determine freight rate applied within their zone in 2025
- Rates are subject to change

**For terms and conditions on flat rate freight, promotional savings, and our dating program, please see our website, contact your sales representative or our customer service team. Zone changes are due to our warehouse relocation to Madison, IL from Sioux Falls, SD to drive warehouse efficiencies for all customers and a more centralized location for most customers.*